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## **COMPAR P-O-S BUSINESS PARTNER'S PROGRAM**

### **THE PRODUCT:**

Compar P-O-S is a multi-user, multi-location, full-featured program capable of handling the needs of today's Retailers. It includes the following functionality:

- Accounts Receivable
- Accounts Payable
- Purchasing
- Inventory Control
- Point of Sale

It is written in Progress 4GL language and is normally installed on a Linux or Unix server. The software can be sold to a client and they can run it in-house, or it can be rented to the client via the ASP model of software distribution. When the product is purchased the customer gets a copy of the source code.

The price to purchase the software is \$875 per user with the minimum license being 10 users. The necessary supporting Progress products are also required. There is an annual maintenance fee of 17% on both Compar P-O-S and on the Progress products.

### **THE PROGRAM:**

We are looking for VARs who are interested in or familiar with the Retail Management and POS market. These VARs/Business Partners would do the following:

- Sell or arrange rental of Compar P-O-S software.
- Implement the software and train the client.
- Provide the first level of support.

In addition if the Business Partner has the expertise they may also provide customization and program modifications for the customer.

To qualify as a Computer Partner's Business Partner the VAR must purchase a 10-user copy of the software at the Business Partner discount price of \$5250.00 – 40% discount. In addition the Business Partner must train members of his staff in the implementation of the program at his own cost. Our rate for Business Partner training is \$750 per day plus expenses.

***your information technology partner***